

**A Govt. of India Enterprise**

***Touching Lives, adding value***

(Core-1, SCOPE Complex, 7, Institutional Area, Lodi Road)

New Delhi – 110 003 (India)

**Tel. NO. 011- 24381285/ Fax No: 011-24364105**

**NOTICE INVITING TENDER**

**NO.: TENDER NO.MMTC/SHIPPING/TENDER/17-18/08**

**DATED: 12/12/2017**

MMTC invites bids from Vessel Owners/Shipbrokers/Shipping Agents duly registered with INSA/Transchart for offering vessel to carry coking coal from Australian Load port. The vessel should tender NOR in the Laycan 27<sup>th</sup> December to 5<sup>th</sup> January, 2018 at Abbot Point/Haypoint/DBCT Port, Australia. The quantity to be loaded on board the vessel shall be 75,000 MT +/- 10% shipping tolerance.

The techno commercial bids and Price bids have to be submitted physically/electronically by 1030 Hrs. IST on 19<sup>th</sup> December, 2017.

The complete details of the Tender enquiry are available at MMTC's website [www.mmtclimited.com](http://www.mmtclimited.com) or <http://eprocure.gov.in> or <https://mmtc.abcpocure.com>

**NIT No.MMTC/Shipping/17-18/08 dated 12/12/2017**

Last Date of Submission of Bids: 19.12.2017 at 10:30 Hours.

OPEN NOTICE INVITING TENDER (NIT) for offering vessel to carry coking coal from Australian Load port to Paradip port, India

MMTC Limited, A Government of India Enterprise, having its Corporate Office at Core-I, Scope Complex, 7, Institutional Area, Lodhi Road, New Delhi-110003 invites open tender in **two bid** system from Vessel Owners/Shipbrokers/Shipping Agents for offering vessel to carry coking coal from Australian Load port to Paradip Port, India. The vessel should tender NOR in the Laycan 27<sup>th</sup> December to 5<sup>th</sup> January, 2018 at Abbot Point/Hay Point Port/DBCT, Australia. The quantity to be loaded on board the vessel shall be 75,000 MT +/- 10% shipping tolerance.

The Bidders are required to submit their sealed bids as per following schedule:

<b>DUE DATE FOR SUBMISSION OF BOTH TECHNICAL AND PRICE BIDS</b>	<b>1030 HRS – 19<sup>th</sup> December, 2017</b>
<b>DATE AND TIME FOR OPENING OF TECHNICAL BIDS</b>	<b>1045 HRS – 19<sup>th</sup> December, 2017</b>
<b>DATE AND TIME FOR OPENING OF PRICE BIDS (Tentative)</b>	<b>1500 HRS – 19<sup>th</sup> December, 2017</b>
<b>OFFERS TO BE VALID UPTO</b>	<b>Till 1730 HRS IST on 22<sup>nd</sup> December, 2017</b>

The offer (s) is / are required to be submitted in **two separate sealed envelopes** i.e. one for “Technical bid” containing documents as mentioned under Eligibility Criteria including signed technical-bid portion on each page of this tender as a mark of acceptance and second for “Price Bid” containing only quoted price per MT in US\$/MT. The entire information to be mentioned in technical bid and price bid should be type written/downloaded from website without any change. Any deviation from the above procedure in submission of bids, will incur rejection of the bids straightway. Bidders can depute their authorized representatives during opening of technical and price bids, if they desire.

In case bidders fail to depute their representative during such opening of bids, no subsequent representation would be entertained relating to the tender process. This NIT is available in MMTC & Govt. Web site i.e. ([www.mmtclimited.com](http://www.mmtclimited.com) & <http://eprocure.gov.in/> & <https://mmtc.abcprocure.com>). The NIT can be downloaded from the websites and the bidders are required to submit the bids as per tender so downloaded without any change/ modification/ alteration/ deletion etc. In case of any deviations in terms and conditions come to the notice of MMTC at any stage, the bid will be rejected.

The complete details of the tender enquiry are available at MMTC’s website [www.mmtclimited.gov.in](http://www.mmtclimited.gov.in), Govt. of India website (<http://eprocure.gov.in>) and <https://mmtc.abcprocure.com>.

**SUBMISSION OF BIDS:** BIDS ARE TO BE SUBMITTED THROUGH **ELECTRONIC MODE** FOR WHICH BIDDERS MAY LOG ON TO WEBSITE <https://mmtc.abcprocure.com> (OR) THROUGH **PHYSICAL MODE** FOR WHICH BIDDERS HAVE TO SUBMIT THEIR BIDS IN SEALED COVERS IN TWO PARTS AS MENTIONED BELOW:

**PART- I**

**TECHNICAL BID (PHYSICAL/ELECTRONIC MODE):**

• **ELIGIBILITY CRITERIA**

In order to become eligible to participate in the above Tender prospective bidder(s) must submit self attested copies of following documents along with Technical Bid :-

- A. Certificate stating that the Vessel Owner/ Shipbroker has been empanelled with Transchart or is a member INSA.
- B. If the Vessel Owner/ Shipbroker has been offering vessels to SAIL/RINL, the proof of the same shall be provided.

Note: MMTC Transnational Pte. Ltd. (MTPL), Singapore, (100% subsidiary of MMTC) will be exempted from submission of above documents.

• Technical Bid should comprise of the following:

A. TENDER DOCUMENT TO BE SIGNED IN ORIGINAL AND STAMPED ON ALL PAGES AS PROOF OF ACCEPTANCE OF ALL TERMS AND CONDITIONS.

B. PROFILE OF THE COMPANY, VIZ. PUBLIC LTD/ PRIVATE LTD/ PARTNERSHIP / PROPRIETARY CONCERN WITH DETAILS OF CONTACT PERSON, PHONE, FAX, E-MAIL ADDRESS, ETC.

C. MANDATORY INFORMATION OF BIDDER AS ENCLOSED AS **ANNEXURE-I**

D. AUTHORIZATION LETTER AS PER **ANNEXURE-II**

• **TECHNICAL BID COMPRISING OF THE DETAILS ON THE CARGO TO BE SHIPPED FROM LOADPORT IN AUSTRALIA ARE AS FOLLOWS:**

1	CARGO	GOONYELLA COKING COAL
2	QUANTITY	QUANTITY 75,000 MT +/- 10% SHIPPING TOLERANCE (DISCHARGE PORT)
3	LOAD PORT	ABBOT POINT/HAY POINT/DBCT, AUSTRALIA at MMTC's option
4	DISCHARGE PORT	PARADIP (INDIA)
5	LOAD RATE	20,000 MT SATAFTSHEXUU IUATUTC TURN-TIME 24 HRS.
6	DISCHARGE RATE	22,000 MT SHINC TURN-TIME 12 HRS VESSEL SHOULD HAVE A MINIMUM OF 5 HOLDS & 5 HATCHES IN WORKING CONDITION ALLOWING SMOOTH DISCHARGE FAILING WHICH PRORATA TIME TO BE COUNTED.

7	LAYCAN	27 <sup>TH</sup> DECEMBER TO 5 <sup>TH</sup> JANUARY, 2018
8	PARCEL SIZE	QUANTITY 75,000 MT +/- 10% SHIPPING TOLERANCE SUBJECT TO PERMISSIBLE DRAFT AT PARADIP- DISCHARGE PORT SUBJECT TO AVAILABLE WATER ARRIVAL DRAFT AT PARADIP).
9	SPECIAL REQUIREMENT	VSL TO BE STRICTLY <b>LESS THAN 15 YRS OF AGE</b> HAVING MIN. DISCHARGE CAPACITY OF 22000 MT PER DAY. VESSEL SHOULD HAVE A MINIMUM OF 5 HOLDS & 5 HATCHES IN WORKING CONDITION.  VESSELS HAVING A RIGHTSHIP GHG (GREEN HOUSE GAS) RATING OF F OR G SHALL NOT BE ACCEPTED.
10	AGENTS	CHARTERERS AGENT BOTH ENDS (OWNERS PAYING CUSTOMARY AGENCY FEE).
11	NOTICES	ON FIXING, FOLLOWED BY 20/15/10 DAYS APPROXIMATE 7/5 DAYS DEFINITE AND 3/2/1 DAYS ARRIVAL NOTICES.
12	FREIGHT PAYMENT	ON B/L QUANTITY LESS 2%.
13	OTHER TERMS	1. OTHER TERMS AS PER TRANSCHART ADOPTED AMWELSH C/P PERFORMA DTD 16/4/1999 A/C SAIL WITH LATEST / LOGICAL AMENDMENTS. 2. VESSEL MUST BE GEARELESS. FOR A VESSEL WITHOUT GEARS/GRABS, THE COST & TIME OF THE SAME WILL BE TO CHARTERERS' ACCOUNT. SECONDLY, THE NOMINATION IS REQUIRED TO BE FORWARDED ALONGWITH ALL VALID CERTIFICATES / DOCUMENTS COMPLETE IN ALL RESPECTS ENABLING US TO OBTAIN CLEAN TIMELY ACCEPTANCE FROM THE SUPPLIERS FOR SPEEDY PROCESSING. THE CONFIRMATION OF ACCEPTANCE OF VESSEL FROM MMTC WILL BE SUBJECT TO ACCEPTANCE OF VESSEL BY MMTC'S SUPPLIER.  3. ADDRESS COMMISSION OF 2.5% SHALL BE PAYABLE TO THE CHARTERERS I.E. MMTC LIMITED.
14	DEMURRAGE	THE MAXIMUM RATE OF DEMURRAGE SHALL BE <i>US\$ 11500</i> PDPR HALF DISPATCH. <i>DEVIATIONS IN TERMS SUCH AS AGE OF THE VESSEL, GHG RATING, DEMURRAGE RATE ETC. MAY NOT BE ACCEPTABLE.</i>

- The Vessel Owners shall ensure that the vessel carries cargo of MMTC only and cargo of any other party will not be loaded on board the vessel.
  - The following Certificates are mandatory for obtaining Insurance Certificate of Vessels immediately on conveying acceptance of vessel:
    - I) Registration Certificate
    - II) P&I Club Certificate
    - III) ISM CERTIFICATE (Vessel to be ISM code Compliant and subject to ICC Clause Dt.01-01-2001)
    - IV) Classification Certificate (classification certificate should be issued by classification Society which is a member of associates member of international association of classification societies (IACS) only.
    - V) In addition to the above, all information required by MMTC for obtaining license from DG Shipping in case of Foreign Flag vessel must be provided by Owner/Disp. owner/agents.
    - VI) Further in case of any substitute vessel being provided by successful bidders at least 2 working days may be given for confirmation due to difference in time zone of suppliers and buyer in India.
    - VII) Successful bidders is to ensure that owners of the vessel provide all necessary documents like pan card, tax residency certificate, certificate of incorporation, income tax registration number etc. to release freight in time.
    - VIII) As MMTC has to obtain voyage charters license from DG Shipping Mumbai, the bidders should submit all related documents/certificates mentioned in Points (I) to (VII) above.
- It is mandatory to provide all the desired information/details mentioned above, along with Company Profile including details of the Directors of the Company.

**PART-II**

**PRICE BID (ELECTRONIC MODE (OR) PHYSICAL MODE):**

IN CASE, THE BIDDER FACES DIFFICULTY IN SUBMITTING PRICE BID THROUGH ELECTRONIC MODE. THE BIDDERS ARE PERMITTED TO SUBMIT IN PHYSICAL MODE GIVEN ON PAGE 9 OF THIS TENDER DOCUMENT. THE PRICE BID SHOULD BE PUT IN AN ENVELOPE SUPER SCRIBING "PRICE BID FOR TENDER NO. MMTC/Shipping/TENDER/17-18/08 DATED 12.12.2017".

BOTH THE ENVELOPES, ONE CONTAINING THE TECHNICAL BID AND EMD IF ANY AND THE OTHER CONTAINING THE PRICE BID (IN CASE OF PHYSICAL MODE) SHOULD BE PUT UP IN ANOTHER ENVELOPE SUPER SCRIBING "TENDER NO. MMTC/Shipping/TENDER/17-18/08 DATED 12.12.2017."

SEALED BIDS SHOULD BE DROPPED IN THE TENDER BOX KEPT AT MMTC LIMITED, CORPORATE OFFICE, NEW DELHI OR THE SAME CAN ALSO BE SENT THROUGH SPEED POST/COURIER TO ADDITIONAL GENERAL MANAGER, SHIPPING, MMTC LIMITED, CORPORATE OFFICE, NEW DELHI AT THE FOLLOWING ADDRESS: MMTC LIMITED, CORE-1, SCOPE COMPLEX, 7, INSTITUTIONAL AREA, LODHI ROAD, NEW DELHI-110 003.

**SPECIAL TERMS & CONDITIONS FOR E-TENDER:**

1. OFFERS TO BE SUBMITTED ONLINE ON MMTC'S E-PROCUREMENT PORTAL ([HTTPS://MMTC.ABCPROCURE.COM](https://mmtc.abcpurchase.com)) AGAINST THE RESPECTIVE TENDER ALONG WITH SCANNED COPY OF DULY SIGNED OFFER ON LETTERHEAD.
2. THE BIDDER SHOULD HAVE LEGALLY VALID CLASS III DIGITAL SIGNATURE CERTIFICATE FROM THE LICENSED CERTIFYING AUTHORITIES OPERATING UNDER THE ROOT CERTIFYING AUTHORITY OF INDIA (RCAI), CONTROLLER OF CERTIFYING AUTHORITIES (CCA) OF INDIA FOR SUBMISSION OF THEIR BID ON MMTC'S E-PROCUREMENT PORTAL.
3. BIDDERS ARE REQUESTED TO REGISTER ON THE E-PROCUREMENT PORTAL. THE BIDDER SHOULD HAVE A VALID USER ID TO ACCESS E-PROCUREMENT PORTAL OF MMTC.  
**NOTE:** AFTER SUCCESSFUL SUBMISSION OF REGISTRATION DETAILS. PLEASE CONTACT M/S E-PROCUREMENT TECHNOLOGIES LIMITED (EPTL) (AS GIVEN BELOW), TO GET YOUR REGISTRATION ACCEPTED/ACTIVATED.

E-TENDERING REGISTRATION, DIGITAL SIGNATURE, USER ID / PROFILE ACTIVATION QUERIES	MR. HIMALAYA VAISHNAV	+91-9099090830/ +91-(79)-40016811 / 66 / 40 / 48	<a href="mailto:HIMALAY@ABCPROCURE.COM">HIMALAY@ABCPROCURE.COM</a>  <a href="mailto:INFO@ABCPROCURE.COM">INFO@ABCPROCURE.COM</a>
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4. BIDDERS ARE ADVISED TO PRINT AND SAVE BID SUBMISSION RECEIPT AFTER SUBMISSION OF BIDS.
5. THE INTERNET BROWSER USED SHOULD BE INTERNET EXPLORER VERSION 9.0 (32 BIT BROWSER ONLY) AND ABOVE. THE OPERATING SYSTEM SHOULD BE MICROSOFT WINDOWS VISTA / 7 AND ABOVE.

- Operating System should be Windows Vista / Windows 7 and above.
  - System Access with Administrator Rights
  - Good Internet Connection.
  - Microsoft Internet Explorer 9.0 (32 bit browser only) or above
  - Valid Digital Signature Certificate(s) for users.
  - Please do below mentioned things to operate this website smoothly in Internet Explorer Browser:
    - Please enable ActiveX Controls & Plug-ins. (Tools → Internet Options → Security → Custom Level) - **Mandatory**
    - Please add <https://mmtc.abcprocure.com> in to Trusted Website. (Tools→Internet Option → Security→ Trusted Sites→Sites→ Add this URL → Close) - **Mandatory**
    - Please disable or uninstall Third Party Toolbar / Add-ons from Browser.
  - For more details, vendors are requested to download the document of “Minimum System Requirement” from the home page of <https://mmtc.abcprocure.com>
6. VENDORS SHOULD FULFILL ANY OTHER PRE-REQUISITES MENTIONED IN THE TENDER DOCUMENTS OF A SPECIFIC TENDER.
7. FOR ANY TECHNICAL ISSUES/DIFFICULTIES PERTAINING TO THE E-PROCUREMENT PORTAL BIDDERS ARE ADVISED TO GET IN TOUCH WITH THE SERVICE PROVIDERS HELPDESK:

<b>HELPDESK TIMINGS: 1000 HRS to 1830 HRS IST</b>		
<b>(MONDAY TO FRIDAY (Exclusions: MMTC HOLIDAYS))</b>		
<b>Dedicated helpdesk for MMTC</b>		
Name	Email	Phone numbers
<b>Mr. Abhijeet Goware</b>	<a href="mailto:abhijeet@eptl.in">abhijeet@eptl.in</a>	+91- 9265562826
<b>e-Tendering Services (Uploading / Bidding)</b>		
Pankesh Kumar	<a href="mailto:pankesh@eptl.in">pankesh@eptl.in</a>	079-40270507 / 91-9374519729
Kapil Purohit	<a href="mailto:kapil.purohit@eptl.in">kapil.purohit@eptl.in</a>	079-40270564
Rahul Dixit	<a href="mailto:rahul.dixit@eptl.in">rahul.dixit@eptl.in</a>	079-40270555
Radhika Chauhan	<a href="mailto:radhika@eptl.in">radhika@eptl.in</a>	079-40270566
-	<a href="mailto:support@abcprocure.com">support@abcprocure.com</a>	

**MMTC RESERVES THE RIGHT TO CANCEL THIS TENDER WITHOUT ASSIGNING ANY REASON.**





**PRICE BID PROFORMA**

Freight Rate of US\$\_\_\_\_\_ per MT shall be applicable for import of 75,000 MT (+/- 10% Shipping Tolerance) of Coking Coal from Abbot Point/Hay Point, Australia to Paradip Port, India.

Demurrage/Despatch Rate offered: US\$\_\_\_\_/\_\_\_\_ PDPR

The price offered shall remain valid till 1730 hrs. on 22<sup>nd</sup> December, 2017 for acceptance by buyer.

Place:

Signature of the Bidder with Official Seal

Date:

**MANDATORY INFORMATION OF BIDDER (To be submitted on Bidder's Letterhead)**

Company Name	:	
Registration Number	:	
Registered Address	:	
Name of Partners / Directors	:	
Bidder Type (Foreign/ Indian)	:	
City Name	:	
Postal Code	:	
PAN NO / TAN NO	:	
Company's Establishment Year	:	
Company's Nature of Business	:	
Company's Legal Status	:	
Company Category	:	
Contact Details	:	
Contact Name	:	
Designation	:	

Date Of Birth	:	
Correspondence Email	:	
Phone	:	
Mobile	:	

Signature of the bidder: \_\_\_\_\_

Name

Designation

**ANNEXURE - II**

**FORMAT FOR AUTHORISATION LETTER TO BE SUBMITTED BY THE PRINCIPALS ON LETTER HEAD (IN ORIGINAL)**

Ref: MMTC/

DATE:

To,  
Addl. General Manager (Shipping)  
MMTC Limited,  
New Delhi

**Sub: Authorization to Agent for submission / participation in Tender –Reg.**

**Ref: MMTC Notice Inviting Tender No: \_\_\_\_\_ Dated \_\_\_\_\_.**

Dear Sir,

This is with reference to your Notice Inviting Tender (NIT) bearing No. \_\_\_\_\_ Dated \_\_\_\_\_ regarding authorization. In this connection, we M/s \_\_\_\_\_ (name & Address) as Principal, hereby appoint / authorize M/s \_\_\_\_\_ (name & Address), as an Agency on behalf of us to quote/submit/participate in the above referred e-tender bearing No. \_\_\_\_\_ Dated \_\_\_\_\_. Further, our agent will enter/ sign the contract with MMTC on acceptance of our e-tender. We hereby undertake that we as a Principal hold full responsibility for all acts/ deeds of M/s \_\_\_\_\_ in connection with this e-tender.

Thanking you.

Yours faithfully,

(Signature & Seal of the Authorized signatory of the Principal)

Signature of Authorised person

(M/s. \_\_\_\_\_ )